CONSULTATION SKILLS GRADING RUBIC

Name ____________________________________________

4 = Consultation skills demonstrated at a superior level.
3 = Consultation skills demonstrated at a Master’s level.
2 = Consultation skills demonstrated at a minimally acceptable level.
1 = Consultation skills demonstrated at an unacceptable level.

4
- Clearly, fully, and correctly presents the consultation problem to be solved.
- Selects the most appropriate consultation approach and strategy to solve the problem.
- Correctly applies the approach and strategy.
- Evaluates the results for effectiveness and issues of diversity.
- Clearly and fully presents a correct solution to promote change at the levels of the individual student, classroom, building, district and/or agency. Included would be other professionals, families, and school personnel.

3
- Presents the problem.
- Selects an appropriate strategy.
- Applies the strategy.
- May not evaluate the results for effectiveness and issues of diversity.
- The solution is correct but does not necessarily promote change.

2
- The problem is not clearly presented.
- A strategy is selected, but may not be appropriate.
- The selected strategy is partially or incorrectly applied.
- The result is not correctly evaluated.
- The solution is not correct and/or is not clearly presented.

1
- The problem is not identified, or is incorrectly identified.
- An inappropriate strategy is selected, or no strategy is selected.
- No strategy is applied, or a strategy is applied incorrectly.
- The result is not evaluated.
- The solution is not presented.

Remediation Strategies for Improvement:
CONSULTATION SKILLS

Interpersonal Influence

1. Did the consultant maintain eye contact with the consultee?
   Yes  No

2. Did the consultant use relevant and thought-provoking questions?
   Yes  No

3. Was the consultant attentive to the consultee?
   Yes  No

4. Was the consultant responsive and objective with the consultee, specifically, with issues of diversity?
   Yes  No

5. Was the consultant friendly and respond in a professional manner?
   Yes  No

6. Was the consultant willing to work with others?
   Yes  No

7. Was the consultant’s communication style clear, concise, and meaningful?
   Yes  No

8. Did the consultant accurately interpret the consultee’s problem area(s)?
   Yes  No
Trustworthiness

1. Did the consultant convey nonverbal and verbal acceptance of the consultee’s responses?
   Yes           No

2. Was the consultant’s nonverbal behavior responsive to the consultee?
   Yes           No

3. Did the consultant seem open, honest, and direct with the consultee?
   Yes           No

4. Did the consultee respond to the consultant’s attempts to gather information and problem-solve?
   Yes           No

5. Did the consultant respond to any consultee “test of Trust” appropriately?
   Yes           No

6. Did the consultant show understanding and awareness of the consultee’s racial/cultural/ethnic affiliation?
   Yes           No

7. Did the consultant appear to safeguard and respect confidentiality of the consultee’s communication?
   Yes           No

Other Comments: